



Real Estate
Practice Group
2022 YEAR IN REVIEW

Welcome

Haynes Boone is pleased to share some of our Real Estate Practice Group's 2022 highlights.

Our more than 55 real estate lawyers in offices across the country have broad expertise in all facets of the real estate industry. We represent leading institutional owners, operators, developers, investors, and lenders in buying, selling, developing, leasing, financing, and restructuring real estate on a national and international basis.

We are proud to have handled many major real estate transactions in 2022, and we are grateful for our clients who rely on us for their most important and ambitious real estate transactions.

Transaction highlights:

- Represented a leading global investment management firm as a mezzanine lender in connection with a \$2.65 billion financing of a portfolio of industrial properties. The portfolio includes 110 warehouse, manufacturing, and office properties across the United States.
- Represented a major multinational real estate development company in connection with a sale of a portfolio of numerous operating and build-to-suit industrial properties throughout the United States.
- Represented a joint venture in connection with the acquisition of a portfolio of manufactured housing communities and related operations located in Florida and the assumption of multiple separate project-specific credit facilities.
- Represented the largest public transit authority in the United States in connection with its retail leasing/licensing program at a major commuter rail/subway station in New York City.
- Represented a leading global investment management firm as a lender in connection with a \$1 billion restructuring of debt positions on loans secured by a Los Angeles luxury hotel.
- Represented a cross-border real estate investment firm and affiliated entities with respect to the acquisition and financing of a portfolio of Class A multi-family properties located in southern U.S. jurisdictions including Arizona, Nevada, Georgia and Florida.
- Represented a purchaser/operator in connection with the negotiation of the acquisition (from multiple owners – both private and governmental entities), of a new major office campus location in Texas. Our representation included the negotiation of complex local and state incentive agreements, third party development agreements and many ancillary related matters. This transaction involved the initial phase of a multi-phase project which will be one of the largest private campus projects in Texas.
- Represented a leading life insurance company as the lender in connection with a significant loan to a major real estate developer.
- Represented a sports network in a significant extension and amendment of its office/studio lease in New York City.
- Represented a real estate investment and development firm in connection with a new joint venture and related acquisition of a portfolio of self-storage projects (both existing and development projects).
- Represented a major real estate developer in connection with a sale of equity interests in an entity owning industrial properties in the United States.
- Represented a private real estate investment manager as preferred equity investor in connection with a \$210 million acquisition and financing of a multi-family property located in Maryland.

- Served as leasing counsel to a major telecommunications company in connection with the expansion of its retail operations (primarily in the New York City metropolitan area, Arizona, northern California and Texas).
- Represented a leading real estate firm, as borrower, in a \$155 million mortgage loan financing secured by a one million square foot distribution facility in Chicago, Illinois.
- Represented a major multinational real estate development company, as borrower, in connection with construction financing for the ground-up construction of speculative industrial facilities on the West Coast.
- Represented a major real estate developer in connection with a \$100 million recapitalization of a distressed development site, including the buy-out of the majority equity investor, conversion of the existing mezzanine loan to equity, a new mezzanine loan, a new construction loan, and a new joint venture agreement.
- Represented an international bank as a syndicate lender in connection with a \$360 million mortgage loan for the ground-up construction of a luxury retail and residential development project in Brooklyn, New York.
- Represented a global vacation club in connection with a lease of prime, multi-level restaurant space in a hotel in midtown Manhattan to a premier New York City restaurateur.
- Represented an independent investment management firm in connection with the acquisition of a distressed hotel property in New York City. The transaction involved the assumption and modification of the existing mortgage loan, the negotiation of a hotel license agreement and a hotel management agreement, and the implementation of an “OpCo/PropCo” lease structure.
- Represented a foreign investor in the sale of its majority stake in a \$400 million development project in Queens, New York.
- Represented the majority equity investor in the redevelopment of a 1,300 acre development site in Philadelphia, Pennsylvania.
- Represented a publicly traded real estate developer in multiple joint venture transactions to develop multi-family properties in the United States.
- Represented the operator in a programmatic joint venture to acquire single family rental properties throughout the United States.

Recent Accolades:



Chambers USA, Chambers and Partners, 2022 ranked our Texas Real Estate practice and our New York Real Estate Corporate and Finance practice among top law firms.



Texas Rising Stars, Thomson Reuters, 2022 recognized Haynes Boone Real Estate lawyers.



U.S. News Media Group and Best Lawyers “Best Law Firms,” 2022 ranked our Real Estate practice nationally and recognized our Dallas, New York, and San Antonio offices.

Super Lawyers® RISING STARS 2023

New York Super Lawyers and Rising Stars, Thomson Reuters, 2022 recognized Haynes Boone Real Estate lawyers.

National Real Estate Practice



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BALDASARE**
PARTNER
NEW YORK



**BRACK
BRYANT**
PARTNER
DALLAS



**TROY
CHRISTENSEN**
PARTNER
DALLAS



**SCOTT
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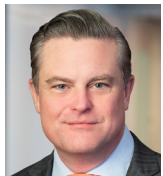
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FIELDS**
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SENIOR COUNCIL
CHICAGO



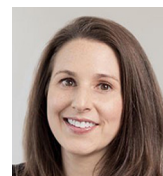
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MITTMAN**
SENIOR COUNSEL
NEW YORK



**ANN
SAEGERT**
SENIOR COUNSEL
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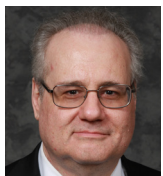
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DALLAS



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ADDY**
COUNSEL
NEW YORK



**ELIZABETH
BREAZEALE**
COUNSEL
SAN ANTONIO



**DAVE
CALABRESE**
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NOLEN**
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**ANDREW
SILBERSTEIN**
COUNSEL
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**STEPHANIE
SPELL**
COUNSEL
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National Real Estate Practice



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MICHAEL COLEMAN
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ASSOCIATE
AUSTIN, DALLAS



STEPHANIE CHUNG
ASSOCIATE
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JOSHUA DAVIS
ASSOCIATE
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AMANDA BRETT ETHRIDGE
ASSOCIATE
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RYAN GURA
ASSOCIATE
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ABBEY HONE
ASSOCIATE
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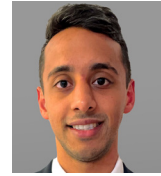
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